AGENDA

Inclusive Insurance Training Program for Insurance Supervisors in CARTAC member countries

Advancing Financial Inclusion and Dealing with Climate Risks: Innovation and Proportionality in Insurance

Onboarding Session: September 23
Virtual Program: September 28 – October 8, 2020

Program funded by:
Advancing Financial Inclusion and Dealing with Climate Risks: Innovation and Proportionality in Insurance

September 28 – October 8, 2020
Virtual Program – All times are EDT

Objectives

Upon completion of the two-week program, participants will better understand:

- The importance of promoting financial inclusion.
- How to apply robust supervisory principles and effective monitoring tools to foster the development of an inclusive insurance market.
- How to promote financial inclusion, encouraging regulators and supervisors to adopt proportional approaches that enable advances in financial innovation, while maintaining an adequate balance with the prudential objectives of stability, integrity and market conduct.
- The nature of climate-related and other environmental risks, their effects on insurers, economies, and consumers, and how to enhance supervisory risk assessments and response capabilities for dealing with climate-related and other environmental risks. The importance of innovation and new technologies in the development of new insurance products and alternative distribution channels that enable the inclusion of typically marginalized segments of the population and efficient coverage of emerging risks, such as climate change.

The training is based on a highly interactive teaching approach to strengthen learning, both in technical topics and in leadership skills. By combining presentations, case studies, the use of real examples in the region, exercises and group discussions, participants will be better equipped to understand and implement lessons learned.

In addition, throughout the week participants will develop their own action plans to deal with country-specific issues in these areas. After the program, Toronto Centre and Access to Insurance Initiative will follow up with countries to provide additional guidance and support for their action plan implementation efforts.

Target audience: This training is aimed at middle-to-senior level supervisors from Regulatory Authorities across member countries of the Caribbean Regional Technical Assistance Centre (CARTAC) who are either currently involved in or may have future oversight of the regulation and supervision of inclusive insurance (microinsurance) products.

All sessions and materials will be delivered in English.
Advancing Financial Inclusion and Dealing with Climate Risks: Innovation and Proportionality in Insurance
(All times are EDT)

September 23, 2020

09:00 – 10:00  Mandatory technical onboarding session and key preparation reminders
               Toronto Centre, A2ii and CARTAC

September 28- October 8, 2020
Virtual delivery

MONDAY 28 – Day 1

08:30          Welcome and Opening Remarks
               Ralph Lewars, CARTAC
               Conor Donaldson, Head of Implementation, IAIS
               Babak Abbaszadeh, CEO, Toronto Centre

               The Access to Insurance Initiative (A2ii) and the Region
               Teresa Pelanda, A2ii

               Program Overview and Objectives
               Salvador Chang, TC

               Introductions by participants

10:00          Coffee Break

10:10          Session 1
               Inclusive insurance, Resilience and Climate Risks
               Michael Hafeman

               • The development of insurance and resilience to climate events
               • Group discussion

11:15          Session 2
               Developing Insurance: Inclusion and Resilience - Panel Discussion
               Moderator: Ralph Lewars, CARTAC
               Panelists: Andrea Camargo, Michael Hafeman, Craig Thorburn

12:15          Evaluations
               End of day
TUESDAY 29 – Day 2

09:00  Ideas I will use

09:10  Session 3
Inclusive Insurance: Importance and obstacles
Andrea Camargo
- Conceptual framework - microinsurance and inclusive insurance
- The consumer of inclusive insurance: particularities and needs
- Obstacles to the development of inclusive insurance markets
- International Association of Insurance Supervisors (IAIS) Guidelines

10:20  Coffee break

10:30  Session 3 (Cont.)
Inclusive Insurance: Importance and obstacles

11:00  Session 4
Action Plan
Salvador Chang
- Action Plan Methodology – Overview
- Definition of the problem: understanding the situation and the precise definition of the problem and identifying challenges.
- At the end of the session participant will review and post a draft of their Action Plans
Problem definitions based on their original pre-program submissions

12:15  Evaluations
End of day

WEDNESDAY 30 – Day 3

09:00  Ideas I will use

09:10  Session 5
Understanding the Market and the Environment
Andrea Camargo
- Environment analysis
- Demand analysis of insurance, products and services
- Distribution channels and new technologies
10:20 Coffee Break

10:30 Session 6
The Role of the Inclusive Insurance Supervisor
Michael Hafeman
- Monitoring targets
- The importance of having a regulated and supervised market
- Proportionality and innovation
- The relationship with market players and other authorities

11:45 Session 7
Action Plan
Participants continue working on their action plans
Individual meetings between PLs and participants on their Action Plan Problem Drafts

12:15 Evaluations
End of day

THURSDAY  1 – Day 4

09:00 Ideas I will use

09:10 Session 8
Prudential Aspects in Inclusive Insurance Supervision
Michael Hafeman
- The licensing and solvency system - The difference with conventional insurance
- Operational risks

10:20 Coffee Break

10:30 Session 9
Climate-related and Other Environmental Risks
Michael Hafeman
- Explore the nature of climate-related and other environmental risks with special attention to the Caribbean Region
- Discuss the ways in which consumers can be impacted
- Discuss the relevance of these risks to financial regulators and supervisors
- Discuss the expectations on financial institutions for responding to climate-related risks
- Insurance and building resilience through financial inclusion

11:45 Session 10
Action Plan
Salvador Chang
Participants will begin to apply the Action Plan methodology with the help of program leaders.
• Definition of the goal
• Participants will continue working on their Action Plans

12:15 Evaluations
End of day

FRIDAY 2 – DAY 5

09:00 Ideas I will use

09:15 Session 11
Connecting Macro and Micro to build Resilience - Discussion
Mary Boyer and Craig Thorburn

10:00 Session 12
Case Study
Craig Thorburn

Supervisors will learn how to respond to a range of issues arising at micro, meso and macro levels when an innovative index-based approach is introduced. They will deal with regulatory and supervisory challenges, and requests for policy input, and will consider new risks arising when product performance, risk profiles, and basis risk all become issues needing a response to build resilience to climate-related events.

10:20 Coffee Break

10:30 Session 12 (Cont.)
Case Study

11:45 Session 13
Action Plan
Participants continue working on their action plans
Individual meetings between PLs and participants on their Action Plans

12:15 Evaluations
End of day

MONDAY 5 – DAY 6

09:00 Ideas I will use

09:10 Session 14
Index-Based Insurance – Opportunities and Risks for the Development of Inclusive Insurance
Andrea Camargo

- Basic definitions
- Index-based insurance and resilience to climate risks
- Prudential and behavioral benefits and risks
- Regulatory and supervisory approaches

10:20 Coffee Break

10:30 Session 14 (Cont.)
Index-Based Insurance – Opportunities and Risks for the Development of Inclusive Insurance

11:15 Session 15
Action Plan
Management and Communication to Stakeholders
Salvador Chang

- Discuss stakeholders: who they are, what they like and don't like about their proposal, and what it takes to get their support and overcome resistance
- Four-box model for effective persuasion and communication

11:45 Session 16
Action Plan
Action Plan Key Deliverables
Participants continue working on their action plans

12:15 Evaluations
End of day

TUESDAY 6 – DAY 7

9:00 Ideas I will use

9:10 Session 17
Financial Consumer Protection and Inclusive Insurance Market Conduct
Andrea Camargo

- The need for a specific approach to inclusive insurance
- SMART principles for customer protection

10:20 Break

10:30 Session 17 (Cont.)
Financial Consumer Protection and Inclusive Insurance Market Conduct

- Market conduct throughout the inclusive insurance lifecycle

11:15 Session 18
Action Plan
Participants continue working on their action plans
Individual meetings between PLs and participants on their Action Plans

12:15  
* Evaluations  
* End of day

**WEDNESDAY 7 – DAY 8**

9:00  
* Ideas I will use

9:00  
* Session 19  
  **Uses of Technology in Inclusive Insurance – Risks and Opportunities**  
  * Craig Thorburn  
  * Impact of technology on consumers  
  * Impact of technology on business models, value chain and industry landscape  
  * Regulatory and supervisory issues: internal supervisory capabilities and tools (Regtech-Suptech), consumer outcomes, data privacy, regulatory arbitrage

10:20  
* Lunch

10:30  
* Session 20  
  **Climate Risks, Technology, Inclusion and Resilience: Connecting the dots – Wrap Up Discussion**  
  * Michael Hafeman

11:00  
* Session 21  
  **Action Plan**  
  Participants continue working on their action plans  
  Individual meetings between PLs and participants on their Action Plans

12:15  
* Evaluations  
* End of day

**THURSDAY 8 – Day 9**

09:00  
* Ideas I will use

09:10  
* Session 22  
  **Presentation of action plans by participants**  
  Participants will present their action plans and receive advice and recommendations from program leaders.
10:20  Break

10:30  Session 22 (Cont.)
       Presentation of action plans by participants

11:45  Concluding Remarks
       Evaluations
       End of program