



Review on Regulation and Supervision supporting Inclusive Insurance Markets

October 2017



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Background

The IAIS Insurance Core Principles (ICPs) constitute a globally accepted framework for the supervision¹ of the insurance sector. The ICPs prescribe the essential elements that must be present in the supervisory regime. At the same time, the IAIS recognises that supervisors need to adjust certain supervisory requirements and actions in accordance with the nature, scale and complexity of risks posed by individual insurers and insurance intermediaries by tailoring regulations to the risk characteristics of product or intermediation channel (i.e. the "proportionality principle").

The IAIS approved the Application Paper on Regulation and Supervision supporting Inclusive Insurance Markets (Application Paper) in October 2012. The purpose of the Application paper is to provide the guidance which supports inclusive insurance² markets and to give examples of how relevant principles and standards can be practically applied. In addition, it is directed at the objectives of implementing the ICPs in a manner that protects policyholders, contributes to local and global financial stability, and enhances inclusive insurance markets.

Since then, supervisors across diverse regions have increasingly initiated or undertaken regulatory measures to increase access to insurance in their jurisdictions. The IAIS developed a self-assessment and peer review (SAPR) tool in 2013 and conducted reviews on the supportiveness of regulation and supervision in the jurisdictions to enhance inclusive insurance markets based on the application paper. To capture new developments and additional IAIS guidance, the assessment tool has been revised and updated, namely:

- Issues Paper on Conduct of Business in Inclusive Insurance
- Issues Paper on Regulation and Supervision of Microtakaful (Islamic Microinsurance)
- Issues Paper on the Regulation and Supervision of Mutuals, Cooperatives and other Community-based Organisations in increasing access to Insurance Markets

Objective/Scope of the project

The survey intends to:

- Assess your jurisdictions application of the proportionality principle concerning the Insurance Core Principles (ICPs) related to inclusive insurance.
- Assess supportiveness of financial inclusion based on the IAIS Application Paper on Regulation and Supervision supporting Inclusive Insurance Markets (2012).
- Capture new inclusive insurance market trends and developments, including a comparison against the data collected in the 2013 survey, in order to enabling members, as well as the IAIS as a whole, to gauge how much progress has been made by members seeking to make their insurance markets more inclusive

¹ Supervision refers to both regulation and supervision. Supervisors include regulators. (Insurance supervision within an individual jurisdiction may be the responsibility of more than one authority. For example, the body that sets out the legal framework for insurance supervision may be different from the body that implements it. The expectation is that the ICPs are applied within the jurisdiction by all authorities in accordance with their respective responsibility in relation to the supervision of the insurance sector (referred to as 'the supervisor") rather than necessarily by only one authority. It is, however, essential that in situations where multiple authorities exist, coordination arrangements be established between them to ensure that the implementation of the ICPs within the jurisdiction occurs in an accountable framework.

² The IAIS defines inclusive insurance as 'all insurance products aimed at the excluded or underserved market, rather than just those aimed at the poor or a narrow conception of the low-income market". The term 'microinsurance' is defined more specifically: 'insurance that is accessed by low-income population, provided by a variety of different entities, but run in accordance with generally accepted insurance practices (which should include the Insurance Core Principles (ICPs))". For many supervisors, the development of inclusive insurance markets started with microinsurance. In recent years, however, the focus has increasingly shifted towards inclusive insurance as a whole, meaning all insurance that ultimately contributes to making the insurance market more inclusive



The 2017 review is developed by the Access to Insurance Initiative (A2ii). Each jurisdiction will receive a confidential individual report highlighting the assessment results.

Participation

Your Authority is being invited by the IAIS to participate in this review. The IAIS is grateful for the completion of this questionnaire. All relevant IAIS supervisory guidance (including issues papers and application papers) can be obtained on the IAIS website by clicking here.

Important: Please ensure that all of your responses have been approved as final **before** beginning the process of entering your responses online. As you move through the online questionnaire, all question responses are immediately stored, and cannot be changed. Also please note that in some cases you are not able to go back to the previous questions on the online questionnaire. So it is recommended to download a Word document before starting online survey. Individual survey responses will be strictly confidential to the A2ii and IAIS secretariats. Publicly-reported data from this survey will be aggregated, for example, by IAIS region or level of economic development.

Participant's details

A1:	Please indicate	your jurisdiction	and	authority	as	listed	in	the	drop	down	table.

A2:	Please enter your name and contact details (Note: The Task Force will use this
	information to contact you if we have any questions and also to send you the draft
	individual report for any comments)

	Job title: Phone: Email Address:	
A3:	If any partner authority helped to complete this questionnaire, please list their na and website address:	ame



1. State of the market

1.1	What typ	e of	insurance	licenses	exist	in	your	jurisdiction,	and	how	many	are
	currently	issue	ed? (All refe	erences to	o insur	and	ce in t	the questionr	naire	includ	e taka	ful)

		1				
	Class of business		Number of licenses issued	(pren	tration rate niums as a % oss Domestic	
a.	Non-life insurer		133000	TTOUC		
b.	Life insurer					
С.	Composite insurer					
d.	Health insurer					
e.	Non-life microinsurer					
f.	Life microinsurer					
g.	Composite microinsurer					
h.	Health microinsurer					
i.	Reinsurer					
j.	Other					
	per of licenses issued and the pe			uitios (a	s por the defin	vitio
re a	all formal entities that engage in ance activities in your legislation supervised?	insu	rance activ			
re a	all formal entities that engage in ance activities in your legislation	insu	rance activ		equired to be I	ice
re a sura nd s	all formal entities that engage in ance activities in your legislation	insu	rance activ		equired to be I	ice
re ansurand s	all formal entities that engage in ance activities in your legislation supervised?	insu	rance activ		equired to be I	ice
re ansurand s	all formal entities that engage in ance activities in your legislation supervised? Yes. Yes but there are exemptions.	insu	rance activ		equired to be I	icer
re ansurand s	all formal entities that engage in ance activities in your legislation supervised? Yes. Yes but there are exemptions.	insu	rance activ your jurisd	iction r	equired to be I	ice:
re ansurand s	all formal entities that engage in ance activities in your legislation supervised? Yes. Yes but there are exemptions. No nat cases are the activities listed rements in your jurisdiction?	insun) in	rance activyour jurisd	iction r	equired to be I	icer Tick
re ansurand s	all formal entities that engage in ance activities in your legislation supervised? Yes. Yes but there are exemptions. No nat cases are the activities listed rements in your jurisdiction?	insun) in	rance active your jurisdown fully or another ervisor	iction r	equired to be I	icer Tick

c.

Captive insurers

1.2

1.3





	d.	State-provided insurance e.g. disaster insurance, high-risk motor insurance, health insurance, other social protection schemes		
	e.	Mutuals		
	f.	Mobile insurance		
	g.	Peer-to-peer insurance ³ (a business model that allows insureds to pool their capital, self-organise and self-administer their own insurance)		
	h.	Foreign reinsurers		
	i.	Insurance branches form foreign insurers		
	j.	Other		
It	f 'Other	', please briefly explain:		
1.5	activi	there entities providing informal insurance ties that are similar to insurance activities a ally supervised by you or another competent pt) Tick one	s per you	ır definition, but is not
	a. Yes			
	b. No			
	c. Do	not know 🔲		
		please briefly indicate what types of information known), and distribution channels:	al insura	nce are provided, its
tl	he inclu	surers in your jurisdiction offer insurance pusive insurance market (broadly as the exclusion)?		
				Tick all that apply

³ Peer-to-peer insurance: Digital platforms allowing groups having common interests to negotiate coverage in "communities". Although it is not an innovative concept, emerging technologies (like Distributed Ledger Technology) offer substantial benefits for implementing this model in a broader scale, as blockchain makes it even more transparent and trustworthy for consumers as no central authority controls its operation. For the provider, it is a tool to widely automate P2P insurance operations.

⁴ Activities that are similar to insurance activities as per your definition, but is not formally supervised by you or another competent authority, but not deliberately exempt.



1.8



a.	Licensed insurers		
b.	Exempt insurers		
C.	Informal insurers		
d.	None		
		oversight	or extend formal
a. Yes			
			Tick all that apply
a.	Issuing an insurance licence to the entities		
b.	Issuing a dedicated or differentiated licence to the entities		
C.	Authorising the entities as intermediaries		
d.	Authorising the entities as dedicated inclusive insurance intermediaries		
e.	Requiring the entities to become master policyholder of a group insurance policy		
f.	Requiring the entities to be registered with or supervised by another authority		
g.	Requiring the entities to cease all informal insurance activities		
h.	Other		
If 'Othe	r', please briefly explain:		





1.10 In your insurance sector, are there emerging business models where non-traditional parties⁵ play material or increasingly material functions in the insurance value chain? For example: Third party service, InsurTech, payments or technological platform providers, mobile network operators, retailers, that carry out core insurance activities that are traditionally handled by the insurer, such as product development or claims payments.

Ti	ick one
a. Yes	
b. No	
c. Do not know	

1.11 If 'Yes' to 1.10, are these entities currently involved in providing insurance to the inclusive insurance market?

Ti	ick one
a. Yes	
b. No	
c. Do not know	

Please briefly explain:

1.12 Do any entities offer peer-to-peer insurance in your jurisdiction? (a business model that allows insureds to pool their capital, self-organise and self-administer their own insurance. Although it is not an innovative concept, emerging technologies (like DLT) offer substantial benefits for implementing this model in a broader scale.)

Ti	ick one
a. Yes	
b. No	
c. Do not know	

If 'Yes', please briefly describe the state of peer-to-peer insurance in your market:

market:			

1.13 Are any of the following types of insurance or financial protection (whether publicly or privately provided), made compulsory by the Government or legislation to obtain in your jurisdiction?

⁵ For example: Third party service, InsurTech, payments or technological platform providers, mobile network operators, retailers, that carry out core insurance activities that are traditionally handled by the insurer, such as product development or claims payments.





			Tick all that apply
a.	Motor insurance		
b.	Health insurance		
C.	Property insurance		
d.	Disaster insurance		
e.	Employer liability insurance		
f.	Public liability insurance		
g.	Unemployment insurance		
h.	Outgoing migrant insurance		
i.	Incoming migrant insurance		
j.	Pensions		
k.	Other		
ot navi	ng such insurance:		
enford	r', please briefly explain and comment whether ced in any way (and by who), or if there are an urance:		
-	naker and supervisory mandates an explicit government policy goal to achiev	e financia	al inclusion in vour
ırisdict			2

2.1

		Tick one
a.	Yes, including a plan for inclusive insurance	
b.	Yes, but not explicitly including a plan for inclusive insurance	
c.	No.	

Is there an explicit government recognition of inclusive insurance or access to insurance as a tool that can help achieve policy goals other than financial inclusion? 2.2 (If 'No', go to 2.5)





	Tick one
a. Yes	
b. No	

2.3 If 'Yes' to 2.2, which policy goals?

11 165 (.o 2.2, which policy goals:			
			Tick all that apply	
a.	Disaster resilience and risk management			
b.	Poverty alleviation			
C.	Social protection			
d.	Healthcare			
e.	Small to Medium Enterpreses (SMEs) ⁶ development			
f.	Agricultural development			
g.	Migration			
h.	Retirement and aging population			
i.	Other			
binding guidelin a. Yes	to 2.1 or 2.2, is this goal formally set out in document such as a communiqué, an annes, discussion papers or a development plan? 5, in legislation		Tick one	
b. Yes, in non-legally binding document c. No				
Please s	tate the source document:			
	an explicit objective for your authority to carevelopment?	rry out in	surance market or	

Tick one

2.5

 $^{^{\}rm 6}$ SME - small to medium enterprises



2.7



a.	Yes, and developing inclusive insurance is explicitly mentioned as a primary objective	
b.	Yes, but developing inclusive insurance is explicitly mentioned as a secondary objective or a lower priority	
C.	Yes, but not explicitly mentioning inclusive insurance	
d.	No	
If 'Ye	es', please state the source document:	
	es' to 2.5, does your authority have a le or or inclusive insurance markets?	ead role in developing the insurance
a. b.	Tick one Yes □ No □	
If 'No	o', please explain why:	
insur	your authority apply any form of differers, intermediaries, products or processed and definition of inclusive insurance ⁸)? (If	es relating to inclusive insurance (by
	Tick one Yes □ No □	
If 'Y	es' to 2.7, please briefly explain:	

2.8 If 'No' to 2.7, does your authority currently plan to do so? (If 'Yes', go to 3.1)

 $^{^{7}}$ Refers to insurance regulatory and supervisory measures covered under ICPs only. Does not include quotas or Government measures such as tax incentives, subsidies, Government schemes. Can be formal in reg framework or can be informal / adhoc such as via a specific discussion approach.

⁸ This can be based on a formal definition of what inclusive insurance is, or it can also be insurance that is targeted for the low-income without necessarily being reflected in the product definition e.g. mass insurance, agricultural insurance...



Mutual

Other

If 'Other', please state:

Cooperative

e. f.

g.



	- V	Tick one		
	a. Yes			
	b. No			
2.9 If	f 'No' to	2.7 and 2.8, is it because differentiated requ	uirements:	
				Tick all that apply
	a.	Are not necessary. The existing requirements are adequately supportive of inclusive insurance.		
	b.	Are not necessary. The existing requirements need to be reviewed across-the-board including for traditional insurance.		
	c.	Are not feasible.		
	d.	Are not a priority.		
	e.	Have not been considered.		
	f.	Other		
P	lease b	riefly explain:		
_				
If y	ou a	nswered no to 2.7 and 2.8, s	kip sec	tions 3-13
		and proceed to section 14 o	nward	S.
		_		
3. Stat	e of re	gulations		
3.1 V	Vhat ar	e the permissible legal forms of licensed insu	rers in vou	ır iurisdiction?
3.1	Trac ar	e the permissione regar forms of meensed misd		Tick all that apply
	a.	Public company		
	b.	Private company		
	C.	Partnership		
	d.	Sole proprietorship		





			Tick all
a.	Agent		
b.	Broker		
C.	Bancassurance		
d.	Microinsurance agent		
e.	Microinsurance broker		
f.	Other		
nat ar	re the permissible legal forms of interm	ediaries in your	jurisdiction?
			-
a.	Public company	ediaries in your	-
a.			-
a. b.	Public company Private company		-
a. b. c.	Public company Private company Partnership		-
a. b. c.	Public company Private company Partnership Sole proprietorship		-
a. b. c. d.	Public company Private company Partnership Sole proprietorship Mutual		-
a. b. c. d. e. f.	Public company Private company Partnership Sole proprietorship Mutual Cooperatives		-
a. b. c. d. e. f.	Public company Private company Partnership Sole proprietorship Mutual Cooperatives Societies or associations		-
a. b. c. d. e. f. g.	Public company Private company Partnership Sole proprietorship Mutual Cooperatives Societies or associations Charitable organisations		-





3.4 What other parties in the insurance value chain does your jurisdiction register or authorise, other than insurers and intermediaries?

			Tick all that analys
			Tick all that apply
a.	Outsourcing services providers		
b.	Other third party service providers ⁹ (e.g. aggregators, technological platform providers, or any special category exempted from intermediary registration requirements such as health insurance administrators in some jurisdictions)		
If \O+l	er third party service providers', please name:		
11 Oct	er tillia party service providers, piedse flame.		
What	functions are intermediaries allowed to carry ou	ıt?	
	·		Tick all that apply
		_	тіск ан спас арріу
a.	Product development		
b.	Sales and marketing		
c.	Product disclosure		
d.	Advice		
e.	Customer acceptance		
f.	Premium collection		
g.	Claims administration		
h.	Claims appraisal		
i.	Claims payment		
j.	Complaints handling		
k.	Other		
Pleas	provide supporting context if necessary:		

⁹ For example: Aggregators, technological platform providers, or any special category exempted from intermediary registration requirements such as health insurance administrators in some jurisdictions



a. Yes



Tick one

3.6	Are there requirements on the types of activities that must be conducted by the
	insurer, and cannot be conducted by intermediaries or outsourced to other third
	parties?

3.7 Are there requirements on the types of activities that can be conducted by intermediaries, but not outsourced to other third parties?

	Tick one
a. Yes	
b. No	

T6334 4 1		
If 'Yes', please name:		

3.8 What form of intermediary and conduct of business requirements do you have in your jurisdiction?

		Tick all that apply
a.	High-level principles-based requirements e.g. 'treat customers fairly'	
b.	Intermediaries : Minimum level of professional knowledge, integrity and competence	
C.	Product development: Products must be designed to meet the needs of identified customer groups and are targeted accordingly	
d.	Sales and marketing: Products and services to be promoted in a manner that is clear, fair and not misleading	
e.	Disclosure: Timing, delivery, and content of disclosure before, during, and/or after point of sale	
f.	Product advice: Appropriateness of advice given to customer, taking into account their circumstances	
g.	Servicing: Policies to be serviced to an acceptable standard, in line with customer expectation	





	h.	Claims management: Claims to be handled in a timely and fair manner		
	i.	Complaints handling: Complaints to be handled in a timely and fair manner		
	j.	Data protection: Collection, holding,		
		use, communication and protection		
	1.	personal information of customers		
	k.	Other		
If 'O	ther	', please briefly explain:		
		, , , , , , , , , , , , , , , , , , , ,		
In te	erms	of processes, does your jurisdiction:		
				Tick all that apply
	a.	Allow group acceptance or acceptance on		
		behalf of group policyholders by a master		
	b.	policyholder Allow provision of disclosure and other		
	υ.	documentation in electronic form		
	c.	Allow entering into insurance contract via		
		electronic signature		
	d.	Allow premium payment or claims settlement using mobile phone		
		credit/airtime		
	e.	Require that payment of a claim by the		
		insurer will only be considered to be made		
		to the policyholder if the latter has actually received the sum		
	f.	Require that any premium payment made		
		by consumer to an agent / broker is		
		considered to be made to the insurer		
If n	٩٥٩٥	sary, please briefly explain:		
1111		sary, prease streny expraint		
				_
⊔ av	0 20	y of the processes given rise to problems (e.g.	conflict	of interest issues)?
		ease briefly elaborate.	. COMMICE	or interest issues):
	, ۳.	,		

3.11 Is digital contracting for insurance permitted in your jurisdiction?





		Tick one	
a. Yes, there is nothing preventing it		THE COLOR	
b. Yes, this is explicitly provided for by legislation			
c. No, this is not permitted			
If 'Yes', please provide a link to the relevant legislat	ion:		
Do existing regulations in your jurisdiction pose s	ignificant l	parriers,	preventing
insurers from providing more inclusive insurance? (1			
Tick one			
a. Yes			
b. No			
c. Have not considered			
c. have not considered			
If you indicated yes to 3.12, under which of these	regulator	v aspects	s are there
regulatory barriers to inclusive insurance?		,	
		Tick	all that apply
	Yes	No	Have not

			Tick	all that apply
		Yes	No	Have not considered
a.	Adequacy of supervisory powers and responsibilities			
b.	Licensing of insurers, including allowance for pilots			
c.	Capital adequacy requirements			
d.	Supervision of intermediaries			
e.	Conduct of business			
f.	Anti-money laundering and combating the financing of terrorism (AML/CFT)			
g.	Supervisory review and reporting			
h.	Suitability of persons and corporate governance			
i.	Risk management and internal controls, including outsourcing requirements			
j.	Reinsurance and other forms of risk transfer			
k.	Valuation			
I.	Other			

3.14	If you indicate yes to 'Other' in 3.13, please state:	





sales at scales needed.

targeted accordingly

Product development: Products must

Sales and marketing: Products and

Disclosure: Timing, delivery, and content of disclosure before, during,

services to be promoted in a manner that

be designed to meet the needs of identified customer groups and are

is clear, fair and not misleading

and/or after point of sale

	ndicated yes to 'Supervision of intermediaries' regulatory aspects are there regulatory barrie		tem d, u	nder which
			Tick	all that apply
		Yes	No	Have not considered
a.	Permissible types of intermediaries			
b.	Professional qualification requirements			
C.	Ongoing training requirements			
d.	Allowable functions and activities			
e.	Financial soundness requirements			
f.	Remuneration structures and levels			
g.	Other			
	ndicate yes to 'Other' in 3.15, please explair ng context if necessary:	n. Please	provide	any other
	ndicated yes to 'Conduct of business' in 3.13 it bry aspects are there regulatory barriers?	cem e, ui		ch of these
		Yes	No	Have not considered
a.	Intermediaries: Minimum level of professional knowledge, integrity and competence.			
b.	Know-Your-Customer: Onerous			

c.

d.

e.





f.	Product advice: Appropriateness of advice given to customer, taking into account their circumstances			
g.	Servicing: Policies to be serviced to an acceptable standard, in line with customer expectation			
h.	Claims management: Claims to be handled in a timely and fair manner			
i.	Complaints handling: Complaints to be handled in a timely and fair manner			
j.	Data protection: Collection, holding, use, communication and protection personal information of customers			
k.	Other			
	ndicate yes to 'Other' in 3.17, please briefly pporting context if necessary:	explain.	Please p	provide any

4. Proportionate Regulations: Overview

4.1 In what regulatory aspects does your authority apply a differentiated supervisory¹⁰ approach to inclusive insurance? (Refers to insurance regulatory and supervisory measures covered under ICPs only. Does not include quotas or Government measures such as tax incentives, subsidies, and Government schemes.)

			Tick al	I that apply
		Yes	No	Plan to
a.	Licensing of insurers			
b.	Allowing pilots			
C.	Capital adequacy requirements			
d.	Supervision of intermediaries			
e.	Product oversight and approval			
f.	Conduct of business			
g.	Anti-money laundering and combating the financing of terrorism (AML/CFT)			
h.	Supervisory review and reporting			
i.	Suitability of persons and corporate governance			

 $^{^{10}}$ Refers to insurance regulatory and supervisory measures covered under ICPs only. Does not include quotas or Government measures such as tax incentives, subsidies, Government schemes

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j.	Risk management and internal controls, including outsourcing requirements			
k.	Reinsurance and other forms of risk			
•	transfer			
I.	Valuation			
m.	Other			
	ndicate yes to 'Other' in 4.1, please briefly explaing context if necessary:	ain. Pleas	e provide	e any o
	atory aspects (as listed in question 4.1, a. thro tiated requirements for inclusive insurance, nents:		ause dif	
a.	Are not necessary. The existing requirements are adequately supportive of inclusive insurance.			
b.	Are not necessary. The existing requirements need to be reviewed across-the-board including for traditional insurance.			
C.	Are not feasible.			
d.	Are not a priority.			
e.	Have not been considered.			
f.	Other			
Nonco k	priefly explain:			
rease i	тепу ехрани.			
	n have a dedicated regulatory framework	for incl	ucivo in	
a. Yes	to 4.4, go to 4.7) Tick one	TOT ITTE	usive ii	nsuranc
a. Yes	Tick one 5			nsuranc
a. Yes	to 4.4, go to 4.7) Tick one			isuranc





4.5	If 'No' to 4.4, do you currently have plans to issue a (or an additional, such as a
	sub-framework for a specific business line or specific regulatory aspect) dedicated
	regulatory framework for inclusive insurance?

	Tick one
a. Yes	
b. No	

ir Yes', please briefly explain:
If 'No' to 4.5, please briefly explain how you implement your differentiated
supervisory approach:

4.7 Does your jurisdiction have a definition of inclusive insurance (or microinsurance) in legislation, or a non-legally binding document such as a communiqué, an announcement or notification, guidelines, discussion papers or a development plan?

	Tick one
a. Yes	
b. No	

Please provide the definition and link to source document:

4.8 If 'Yes' to 4.7, are products that meet this definition subject to any differentiated regulatory approach or requirements?

	Tick one
a. Yes	
b. No	

If 'Yes', please explain:

4.9 If 'No' to 4.7, do you have an internal working definition of inclusive insurance?





	Tick one
a. Yes	
b. No	

	b. No			
		rovide the internal working definition. Please b working definition is used for:	riefly exp	plain what the
5. Lice	nsina			
			-	h. li
5.1	oes yo	ur jurisdiction reflect inclusive insurance in its	approacn	to licensing?
			Tick one	
	a.	Yes, there is a separate licence category (e.g. conditional, restricted or limited scope) for entities that underwrite inclusive insurance.		
	b.	Yes, there are differentiated licensing requirements for entities that underwrite inclusive insurance.		
	c.	No.		
6 600	ital ada			
6. Cap6.1 I		ways are entities that underwrite inclusive in	surance :	subject to different
C	apital r	equirements?		
				Tick all that apply
	a.	They have a different minimum or prescribed capital requirements (Minimum Capital Requirement/Prescribed Capital Requirement).		
	b.	They have simplified calculation methods.		
	c.	They are exempt from solvency capital.		
	d.	Different degrees of supervisory intervention approaches are used.		
	e.	Other		
Ī	f 'Other	' to 6.1, please briefly explain:		





	Does your authority have differentiated requirements for valiabilities for insurers that underwrite inclusive insurance? Tick one a. Yes b. No	aluation of assets	s ar
	If 'Yes', please briefly explain:		
	11 Tes, prease briefly explain.		
Er	nabling pilots Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In insurance ¹¹)?		
Er	Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In		lusi
Er	Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In insurance ¹¹)? a. Yes, formal arrangements exist	surTech for incl	lusi
Er	Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In insurance ¹¹)?	surTech for incl	lusi
Er	Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In insurance ¹¹)? a. Yes, formal arrangements exist	surTech for incl	lusi
	Does your jurisdiction have a formal or informal arrangem pilots for inclusive insurance (including sandboxing/In insurance ¹¹)? a. Yes, formal arrangements exist b. Yes, informal arrangements exist	SurTech for incl	lusi

7.2 How many pilots are operating in your jurisdiction? (Leave blank if you do not know)

Class of business	Number of pilots
-------------------	------------------

¹¹ This is a specific arrangement that enables insurers to test new ideas by lowering certain regulatory barriers, but within certain restrictions or requirements. For example, there could be new entities registered, or existing insurers could be allowed to roll out new products, test a new intermediary, distribution channel, or technological platform. This could be operationalised in different ways depending on the jurisdiction, such as via a 'regulatory sandbox', case-by-case tailored product approvals or others. This does NOT refer to where insurers conduct their own product pilots within standard product approval requirements. Pilots are frequently set up for InsurTech products, but please consider these questions from the perspective of inclusive insurance – i.e. only answer yes if the InsurTech pilots also increase inclusive insurance.





a. Life	
b. Non-Life	
c. Health	
d. Special product lines	

7.3	During	the	course	of	the	pilot,	are	there	tailored	safeguards,	restrictions	or
	require	ment	s that a	im	to en	sure c	onsu	mer pi	rotection	?		

	Tick one
a. Yes	
b. No	

If 'Yes', please briefly explain:	

7.4 Is there a formal arrangement for successful existing pilots to scale up or transition into standard insurance products?

	Tick one
a. Yes	
b. No	

If `	`Yes', plea	se briefly e	explain:		

7.5 Is there a formal arrangement for pilots to enter or exit the market (including winding up)?

	Tick one
a. Yes	
b. No	

If 'Yes', please briefly explain:

8. Intermediaries and distribution

8.1 Are intermediaries differentiated based on whether they distribute inclusive insurance?

Tick all that apply





a.	Yes, there is a dedicated intermediary type for intermediaries that distribute inclusive insurance	
b.	Yes, there are differentiated licensing requirements or application procedures for traditional insurance intermediaries that distribute inclusive insurance.	
C.	No, there is no differentiation	

If 'c' to 8.1, please skip the rest of section 8 and proceed to section 9.

8.2	In	what	aspects	are	differentiated	regulatory	requirements	for	intermediaries
	ac	corded	for inclu	sive	insurance?				

		Tick all that apply
a.	Permissible types of intermediaries	
b.	Professional qualification requirements	
C.	Ongoing training requirements	
d.	Allowable functions and activities	
e.	Financial soundness requirements	
f.	Remuneration structures and levels	
g.	Other	

	Please briefly expl	lain:		

9. Conduct of business (COB)

9.1 Is there a formal mechanism or requirement enabling customers to verify if the insurer or intermediary is a supervised entity?

	Tick one
a. Yes	
b. No	

9.2 Does your jurisdiction have differentiated COB requirements accorded for inclusive insurance?

Tick one
TICK OTTE





a. Yes	
b. No	

Please briefly explain the arrangement:	

If 'no' to 9.2, please skip the rest of section 9 and proceed to section 10.

9.3 In what aspects are differentiated COB requirements accorded for inclusive insurance?

		Tick all that apply
a.	Sales and marketing Examples: Provision of policy contract in electronic form, entering into insurance contract via electronic signature, allowance of premium payment or claims settlement using mobile phone credit/airtime, group acceptance or acceptance on behalf of group policyholders by a master policyholder, remote or non face-to-face contracting of insurance, any premium payment made by consumer to an agent / broker is considered to be made to the insurer	
b.	Know-Your-Customer: Less onerous know-your-customer requirements to enable selling at larger scale.	
C.	Disclosure Examples: Different timing, delivery, language, mode and content of disclosure (including public disclosure of certain ratios reflecting servicing parameters intended to promote transparency) ¹² ; provision of disclosure and other documentation in electronic form and local language	
d.	Product advice Examples: Inclusive insurance intermediaries not allowed to give product advice or make recommendations	
e.	Servicing	

 $^{^{\}rm 12}$ This includes public disclosure of certain ratios reflecting servicing parameters intended to promote transparency.





		Examples: Dedicated call centre or different turnaround times		
	f.	Claims management Examples: simplified claims ford, simplified documentation required to provide proof of loss in the case of an event, allowance for payment of claims in kind, payment of a claim considered to be made to the policyholder only if policyholder has actually received the sum		
	g.	Complaints handling Examples: dedicated ombudsman, complaints centre or procedure		
	h.	Data protection		
	i.	Other		
	Please b	riefly explain:		
10.	Produc	t oversight		
	,	our authority set differentiated requirements of insurance products?	n the na	ture or features of
	a Vas	Tick one		
	a. Yes			
	5 10			

10.2 If 'Yes' to 10.1, in what form?

		Tick all that apply
a.	High-level principles e.g. simple product design, efficient	
b.	Allowable risks and exclusions	
C.	Pricing	
d.	Sums insured or amount of coverage	
e.	Bundling of life and non-life risks	
f.	Bundling of insurance with other financial or non-financial services	
g.	Terms and conditions	
h.	Requirements for group policies	





			_							
	i.	Restriction to certain target market segments								
	j.	Other								
	If 'Other', please briefly explain. Please provide any other supporting context if necessary:									
	rainfall,	metric insurance' (i.e. insurance linked to a p temperature, humidity or crop yields, rather t pervised as insurance under the legal defin on?	han actu	al loss) considered						
		Tick one								
	a. Yes									
		re not considered								
	C. Hav	e not considered								
	ii ies,	please briefly explain what type of index insur	ance this	Terers to.						
		ur authority have a differentiated product ap	proval pr	ocess for inclusive						
	insuranc	e products?								
	a. Yes	Tick one								
	b. No									
	D. 140									
10.5	If 'Yes' t	o 10.4, in what form?								
				Tick all that apply						
	a.	Different factors to take into account when developing product								
	b.	Different approval procedure or timelines								
	C.	Different product proposal information required								
	d.	Different approval criteria								
	e.	Other								
	If 'Other	', please briefly explain:								



11.

11.1



		the nature of the product approval or revi e products?	ew proce	edure for inclusive
				Tick all that apply
	a.	Every new product is reviewed by the supervisor prior to launch		
	b.	Certain new products are reviewed by the supervisor prior to launch		
	c.	Products are not reviewed prior to launch		
	d.	Products are reviewed by the supervisor after being launched		
	e.	Products are not reviewed after being launched		
re	a. Yes	our authority have differentiated supervisonents for licensed entities that underwrite inclusives the supervisonents for licensed entities that underwrite inclusives the supervisor of the supe		
				Tick all that apply
	a.	Different reporting data and statistics collec	ted [
	b.	Different intensity or frequency of offsite monitoring ¹³		
	C.	Different intensity or frequency of onsite inspection ¹⁴]
	d.	Different framework for supervisory review reporting	and [
	e.	Other		
If	<u>'Other</u>	', please briefly explain:		

 $^{^{13}}$ E.g. analysis of reporting on business volumes, persistency, claims, complaints and financial performance of products against benchmarks or industry performance. 14 E.g. Assessment of suitability of responsible persons and the insurer's processes and controls

around product activities.





11.3	Does your authority carry out any review that explicitly assesses the fair to	reatment
	of customers (e.g. mystery shopping, surveys of understanding in	nsurance
	concepts, consumer satisfaction surveys, focus groups, etc.)?	

	Tick one
a. Yes	
b. No	

If 'Yes', please briefly explain:	

11.4 Does your authority carry out any review of (or require reporting from) exempt or informal insurance activity?

	Tick one
a. Yes	
b. No	

If 'Ye	es', please b	riefly explain	า:		

11.5 Does your jurisdiction carry out any review of or reporting from parties in the insurance value chain¹⁵ other than insurers and intermediaries? (e.g. a technical service provider, mobile network operator (MNO), a retailer, or an e-payments provider for inclusive insurance products)

	Tick one
a. Yes	
b. No	

If 'Yes', please briefly expla	in:		

12. Risk management

¹⁵ For example, a technical service provider, mobile network operator (MNO), a retailer, or an e-payments provider for inclusive insurance products. In some jurisdictions these are registered by insurers with the supervisor as outsourcing service providers, in others these are authorised as microinsurance brokers or agents.





12.1	Does	your	authority	have	differentiated	risk	management	requirements	for
	inclusi	ive ins	surance pro	ducts	or for insurers	that	underwrite incl	usive insurance	?

	Tick one
a. Yes	
b. No	

12.2 If 'Yes' to 12.1, in which aspect?

		Tick all that apply
a.	Underwriting	
b.	Reserving	
C.	Asset-liability management	
d.	Investments	
e.	Operational risk management	
f.	Conduct of business risk	
g.	Reinsurance	
h.	Other	

	If 'Other', please briefly explain:
ĺ	
- 1	

12.3 Does your authority have differentiated requirements relating to persons in key control functions (including the actuarial function) for insurers that underwrite inclusive insurance?

	Tick one
a. Yes	
b. No	

If 'Yes', please briefly explain:

13. Supervisory powers and responsibilities

13.1 Does your authority have the power to grant an insurer license that is subject to a condition, or is restricted or limited in scope?

	Tick one
a. Yes	





b. No	
-------	--

13.2 Does your authority have the power to create and supervise new types of intermediaries, such as by issuing a new form of registration or authorisation?

	Tick one
a. Yes	
b. No	

13.3 Does your authority have the power to authorise or register new parties in the insurance value chain?

	Tick one
a. Yes	
b. No	

13.4 Are there currently parties that play a material role in the insurance value chain that are beyond the supervisory purview of the authority?

	Tick one
a. Yes	
b. No	

If 'Yes',	please	briefly	explain:

13.5 If 'Yes' to 13.4, are there currently any plans to strengthen supervisory oversight over these entities?

	Tick one
a. Yes	
b. No	

13.6 Does your authority have the legal power to issue and enforce rules for the insurance sector without requiring the prior approval of other authorities¹⁶?

Ti	ick one
a. Yes, your authority can issue and enforce rules autonomously	
b. Your authority can issue rules	
autonomously, but not enforce them	
c. Your authority can enforce rules	
autonomously, but not issue them	
d. No	

 $^{^{\}rm 16}$ Means no legislative process, by administrative means, can take immediate action e.g. regulations, norms, etc.

31



	If 'No', please briefly explain:					
Does your authority have the legal power to require entities involved in p insurance to the inclusive insurance market to submit information neces achieving supervisory objectives? Tick one a. Yes b. No						
	Please briefly explain:					
13.8	Does your authority have a process for consulting the industry prior to issuing rules for insurance sector?					
	Tick one					
	a. Yes, as required by regulation					
	b. Yes, as a best practice that is not required by regulation					
	c. No					
14.	Other measures					
14.1	Does your authority have cooperation mechanisms with other authorities aiming to ensure adequate oversight over entities involved in providing insurance to the inclusive insurance market?					
	a. Yes b. No					
	If 'Yes', please name the authority and state purpose of cooperation:					

14.2 Does your authority have cooperation mechanisms with other authorities aiming to develop inclusive insurance or insurance as part of other policy initiatives?





	a. Yes	Tick one				
I	If 'Yes', please list the names of the authorities and state purpose of cooperation:					
Is	s your a	authority currently undertaking any of the mea	sures bel			
				Tick all that apply		
	a.	Redressal or dispute mechanism				
	b.	Minimum inclusive insurance quotas or targets for insurers				
	c.	Collaborating with the Government on inclusive insurance schemes				
	d.	Database development				
	e.	Financial and risk management awareness and education				
	f.	Compulsory insurance				
	g.	Talent development for insurance professionals				
	h.	Other				
	If 'Other', please briefly explain:					
Is	Is the Government in your jurisdiction undertaking any of the measures below? Tick all that apply					
		Tay incentives				
	a.	Tax incentives				
	b.	Premium subsidies				
	C.	Minimum inclusive insurance quotas or targets for insurers				
	d.	Database development				
	e.	Physical infrastructure development				

14.4

f.

g.

h.

i.

Risk reduction measures

Advocacy and policy leadership

Talent development for insurance

and education

professionals

Financial and risk management awareness





	j.	Compulsory insurance		
	k.	Insurance schemes developed by Government		
	l.	Insurer of selected risks (e.g. high risk, uninsurable risks)		
	m.	Other		
I1	f `Othe	r', please briefly explain:		
14.5		t aspects of measures developed or run by goven 14.4) does your authority supervise?	rnment	t (as listed under j
			7	Tick any that apply
	a.	Capital adequacy requirements		
	b.	Conduct of business		
	C.	Suitability of persons and corporate governance		
	d.	Risk management and internal controls, including outsourcing requirements		
	e.	Reinsurance and other forms of risk transfer		
	f.	Valuation		
	g.	We don't supervise government schemes		
	h.	Other		
	i.	None of the above		
It	f 'Othe	r', please briefly explain:		
		ring progress our insurance market have inclusive insurance pr	roducts	?

15.2 If 'Yes' to 15.1, what product lines?

a. Yes

b. No

15.





			Tick all that apply
a.	Life		
b.	Personal accident		
C.	Health		
d.	Property		
e.	Business equipment and assets		
f.	Agricultural (including livestock)		
g.	Funeral expenses		
h.	Credit life		
i.	Other		
If 'Othe	', please state:		
Does your insurance market have insurance products offered by the industry that are targeted at inclusive insurance customers, but not classified under the regulatory definition of inclusive insurance? Tick one a. Yes b. No If 'Yes', please briefly explain:			
Tres y piedse briefly explains			
Do you consistently collect data on the development of the inclusive insurance market? Tick one a. Yes b. No If 'yes', please indicate with what frequency you collect such data:			

15.5 If 'Yes' to 15.4, what aspects?

Tick all that apply

15.3





	a.	Product features		
	b.	Business model (distribution)		
	c.	Service delivery		
	d.	Other		
T.C.	1011	/		
11	Other	', please briefly explain:		
If	'Yes' t	o 15.4, what data do you collect?		Tick all that apply
				Tick all that apply
	a.	Policies in force		
	b.	Penetration		
	C.	Number of people covered / The number of inclusive insurance policyholders?		
	d.	Premiums (GWP)		
	e.	Premiums (New business)		
	f.	Claims ratio		
ľ	g.	Renewal rate		
	h.	Lapse rates		
ľ	i.	Complaints		
	j.	Time taken to pay claims		
ľ	k.	Other		
If 'Other', please state:				